

Fiscal Year 2021 October 1, 2020 - September 30, 2021



City Mayor and Council Members as of September 30, 2021



DISTRICT 1
ROBERT
BLACKMON



DISTRICT 2 BRANDI GABBARD



MAYOR RICK KRISEMAN



DEPUTY MAYOR KANIKA TOMALIN



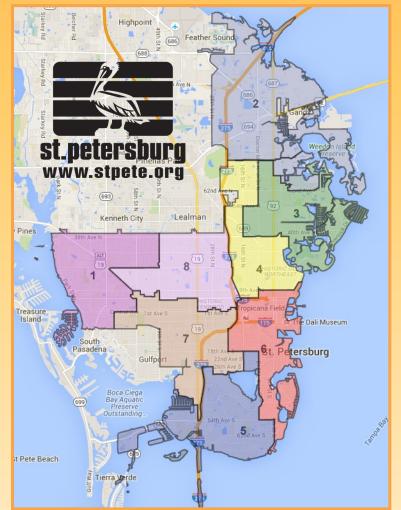
DISTRICT 3 ED MONTANARI



DISTRICT 4
DARDEN
RICE



DISTRICT 5 DEBORAH FIGGS-SANDERS





DISTRICT 6
GINA
DRISCOLL



DISTRICT 7 LISA WHEELER-BOWMAN



DISTRICT 8
AMY
FOSTER

Popular Annual Financial Report • For the Year Ended September 30, 2021

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A MESSAGE FROM THE CITY



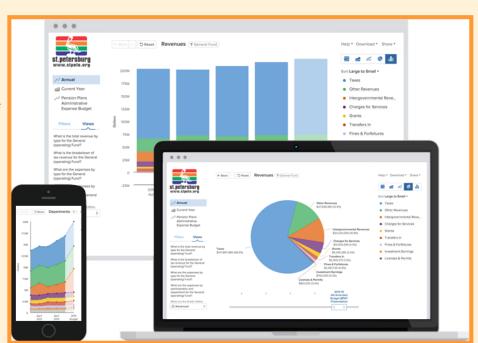
We understand the importance of being accountable for the proper management of public funds and are pleased to present the City's Popular Annual Financial Report (PAFR) for the year ended September 30, 2021. The report provides you, the citizens, a brief analysis of the City's fiscal operations and showcases the City's various programs and projects. The PAFR is an example of the City's commitment to improve communication with our citizens and increase transparency and public confidence in the government body of the City of St. Petersburg.

The City is committed to providing a full range of services, including police and fire protection, the construction and maintenance of highways, streets and bridges, golf courses, recreation and park facilities, libraries, performing arts, water, wastewater, reclaimed water, stormwater, solid waste, construction permitting and inspection, codes compliance and parking operations to our citizens in spite of many economic challenges. Continual increases in property tax values have provided the resources needed to invest in additional neighborhood grants and youth and homeless programs across the City.

We also invite you to visit our Online transparency reporting tool at www.stpetersburgfl.opengov.com to explore budget and financial data online in various graphical formats. On behalf of the City, we thank you for taking the opportunity to read our Popular Annual Financial Report. As always, we welcome any input or comments you may have regarding the report.

Sincerely,

Anne A. Fritz Erika R. Langhans
Chief Financial Officer Controller



Popular Annual Financial Report • For the Year Ended September 30, 2021

ABOUT THE POPULAR ANNUAL FINANCIAL REPORT

The financial information presented in the PAFR is derived from the City's Annual Comprehensive Financial Report ("Annual Report") and is presented here in summarized form. The Annual Report outlines the City's financial position and operating activities for fiscal year 2021 in great detail, includes financial statements audited by Cherry Bekaert LLP and is prepared in conformance with accounting principles generally accepted in the United States (GAAP).



Government Finance Officers Association

Award for
Outstanding
Achievement in
Popular Annual
Financial Reporting

Presented to

St. Petersburg Florida

For its Annual Financial Report for the Fiscal Year Ended

September 30, 2020

Christopher P. Morrill

Executive Director/CEO

The information in this report reflects the City's fiscal operations through summarized information from the governmental funds and the enterprise funds financial statements included in the Annual Report. The PAFR does not include all funds of the City or component units. Governmental funds are those primarily supported by tax dollars for services such as parks and recreation, public safety and public works and are shown using a modified basis of accounting that focuses on more short-term financial information. The enterprise funds such as water, stormwater and sanitation are primarily supported by charges for services and are shown using the standard accrual basis of accounting that includes both short and long-term financial information.

The PAFR is a means of increasing public awareness about the City's financial condition through a more user-friendly presentation. It is unaudited and not presented in GAAP format. The Annual Report & PAFR are available to be viewed and downloaded at the City's web site at www.stpete.org/Finance.



About Our City



Area of Land: 61.8 square miles

Median Age: 42.9

Population 18+ with Bachelor's Degree or Higher: 33.4%

Median Household Income: \$56,982

Average Household Size:: 2.35
Median Housing Value: \$205,000

Source: City of St. Petersburg Economic Development Department, GIS, US Census Bureau, and Bureau of Labor Statistics.

Government-Wide Summary of Net Position

The summary of net position presents information on all of the City's assets and deferred outflows and liabilities and deferred inflows, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

During fiscal 2021 net position increased from the prior year by \$44.9 million for governmental activities and \$25.5 million for business-type activities, despite the ongoing impacts of the COVID-19 pandemic.

Summary of Net Position						
	Governmental Activities	Business-Type Activities	Total Primary Government			
Current and Other Assets	\$ 561,242,386	\$ 557,333,038	\$ 1,118,575,424			
Capital Assets	449,707,315	1,108,588,684	1,558,295,999			
Total Assets	1,010,949,701	1,665,921,722	2,676,871,423			
Deferred Outflows of Resources	108,055,137	40,923,869	148,979,006			
Other Liabilities	61,865,313	26,900,247	88,765,560			
Long Term Liabilities	483,011,267	888,033,516	1,371,044,783			
Total Liabilities	544,876,580	914,933,763	1,459,810,343			
Deferred Inflows of Resources	45,477,131	10,117,743	55,594,874			
Net investment in capital assets	346,175,223	558,899,935	905,075,158			
Nonexpendable	16,728,721	50,000	16,778,721			
Restricted	19,235,097	8,703,320	27,938,417			
Unrestricted	146,512,086	214,140,830	360,652,916			
Total Net Position	\$ 528,651,127	\$ 781,794,085	\$ 1,310,445,212			

Government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of the City include general government, community and economic development, public works, public safety and recreation, culture and social. The business-type activities of the City include Water Resources, Stormwater, Sanitation, Airport, Port, Marina, Golf Courses, the Jamestown Housing Complex, Tropicana Field, Coliseum, Mahaffey Theater, Pier, Sunken Gardens and Parking.

Ratios and Trends

PURPOSE: Analyzing key financial ratios and trends over several years enables the City to have a clearer picture of where it has been and where it is going. All ratios are based on governmental funds financial data.

City Trends and Ratios:		2021		2020		2019	2018		2017
Available Fund Balance to Expenditures	;	25.56%		21.86%		15.51%	12.21%		14.73%
Quick Ratio	2	,296.67%	1	,428.16%	1,	263.26%	747.21%	1	,086.94%
Operational Liquidity	1	,116.09%	ı	903.63%		831.89%	907.46%		847.53%
Debt per Population	\$	631	\$	701	\$	669	\$ 749	\$	786
Revenue per Population	\$	1,253	\$	1,255	\$	1,150	\$ 1,133	\$	1,103
Expenditure per Population	\$	1,228	\$	1,306	\$	1,285	\$ 1,385	\$	1,130

<u>Available Fund Balance to Expenditures</u>: Percentages decreasing over time may indicate unstructured budgets that could lead to future budgetary problems for the City, even if the current fund balance is positive. The benchmark for comparable cities in Florida is 20.47% in fiscal year 2020 (1).

Quick Ratio: Percentages decreasing over time may indicate that the City has overextended itself in the long run or may be having difficulty raising the cash needed to meet its current needs. A ratio of 100% or higher is desired. The benchmark for comparable cities in Florida is 989.62% in fiscal year 2020 (1).

<u>Operational Liquidity</u>: Decreasing results over time may indicate that the City has overextended itself in the long run or may be having difficulty raising the cash needed to meet its current needs. The benchmark for comparable cities in Florida is 831.05% in fiscal year 2020 (1).

<u>Debt per Population</u>: Increasing results over time may indicate that the City has a decreasing level of flexibility in how resources are allocated or decreasing ability to pay its long-term debt. The benchmark in Florida for comparable cities was \$1,046 for fiscal year 2020 (1).

Revenue per Population: Decreasing results indicate that the City may be unable to maintain existing service levels with current revenue sources. The benchmark in Florida for comparable cities was \$1,493 for fiscal year 2020 (1).

<u>Expenditures per Population</u>: Increasing results may indicate that the cost of providing services is outstripping the City's ability to pay (i.e., the City may be unable to maintain services at current levels.) The benchmark in Florida for comparable cities was \$1,476 for fiscal year 2020 (1).

1) Information obtained from the State of Florida Auditor General Financial Condition Assessment workbooks for comparable municipalities.

SUMMARY: The City has continuing efforts to improve its overall condition and is living within its financial means, improving its liquidity and ability to pay its obligations when due. These measures along with consistent revenue sources in fiscal year 2021 position the City to continue to improve the quality of city services and remain fiscally solid in the near future.

Understanding Property Taxes

Ad valorem tax or "property tax" is a major source of revenue for local governments in Florida. However, it is a limited revenue source. The Florida Constitution caps the millage rate assessed against the value of the property at 10 mills per taxing entity. That is, taxing units are prohibited from levying more then \$10 in taxes per \$1,000 of taxable value on properties they tax, without obtaining voter approval at least every two years. The City's tax year 2020 operating millage rate collected during fiscal year 2021 was 6.7550 mills.





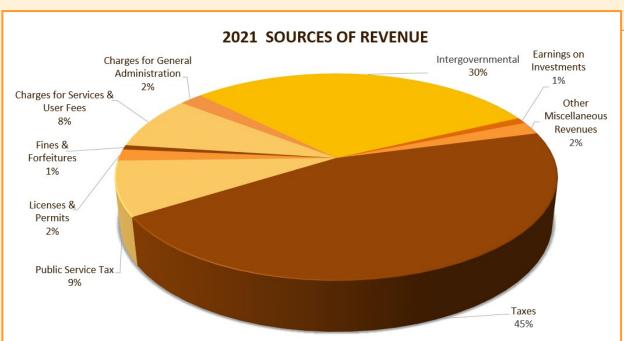


Your City taxes will make up less than one-third of your total property tax bill.

Even when the City's tax rate is reduced, you may pay more taxes if your property value increases or other taxing authorities raise their rates.

Where The Money Comes From • Governmental Funds Revenues

For financial reporting the City maintains 33 individual governmental funds. Governmental funds are those primarily supported by tax dollars for services and are shown using the current financial resources measurement focus and modified accrual basis of accounting. The governmental funds reflect the City's basic services provided, including public safety, transportation, general government administration and culture and recreation. The majority of services provided are supported through property tax, public service tax, franchise tax, state shared taxes and direct charges for services revenues.



Taxes \$ 171,861,215 \$ 159,754,63 Public Service Tax 32,446,057 32,010,33 Licenses & Permits 6,854,843 6,236,13 Fines & Forfeitures 2,697,099 3,215,13 Charges for Services & User Fees 31,894,540 28,904,68 Charges for General Administration 7,634,208 7,484,54
Licenses & Permits 6,854,843 6,236,13 Fines & Forfeitures 2,697,099 3,215,13 Charges for Services & User Fees 31,894,540 28,904,68
Fines & Forfeitures 2,697,099 3,215,1 Charges for Services & User Fees 31,894,540 28,904,68
Charges for Services & User Fees 31,894,540 28,904,68
Charges for General Administratior 7,634,208 7,484,54
Intergovernmental 115,683,494 114,237,72
Earnings on Investments 3,638,094 10,584,84
Other Miscellaneous Revenues 7,383,622 6,418,1
\$ 380,093,172 \$ 368,846,20

SOURCES OF REVENUE DEFINITIONS

TAXES • City-imposed property, franchise and occupational taxes

PUBLIC SERVICE TAX • City-imposed utility taxes

LICENSES & PERMITS • Economic Development building permit fees, contractor licensing fees and special events permits

FINES & FORFEITURES • Receipts from fines and

penalties imposed for violations of statutes and ordinances

CHARGES FOR SERVICES & USER FEES • Receipts collected from the public for services rendered (e.g. parks & recreation programs, use of off-duty police personnel, etc.)

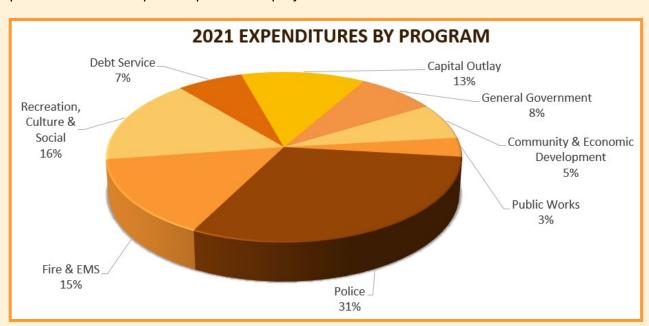
CHARGES FOR GENERAL ADMINISTRATION • Revenue collected from the City's business-type funds for general governmental services rendered

INTERGOVERNMENTAL • includes federal, state and other grant revenues as well as the City's share of taxes imposed by the State of Florida and Pinellas County.

The COVID-19 pandemic beginning in March 2020, continued to affect City revenues including certain taxes, other general revenues and charges for services. However compared to the prior year, those affects were not as dramatic as facilities and activities resumed. Earnings from investments decreased due to the dramatic decline in interest rates spurred by Federal Reserve action to stimulate the economy. The City taxable values continued to rise, increasing property tax revenues by \$12.2 million. Intergovernmental revenues include a decrease in local option sales surtax from fiscal year 2020 due to a one-time \$20 million funding in fiscal year 2020 from the County for the new Police Headquarters completed in fiscal year 2019.

Where The Money Goes • Governmental Funds Expenditures

The City governmental funds expenditures have experienced an \$11.3 million decrease in total expenditures from fiscal year 2020 to 2021. Public Safety is always a community priority and consistently ranks as the largest outlay. Fire and EMS expenditures increased primarily as a result of increased workloads, salary increases, COVID-19 responsibilities and hiring and equipping additional personnel. Community & Economic Development decreased primarily due to 2020 including \$6.2 million from the City's Fighting Chance grant program for COVID assistance. Recreation & Culture increased primarily due to increased grant expenditures such as those under the Federal Emergency Rental Assistance Programs, while Capital Outlay decreased with the completion of various Capital Improvement projects.



Expenditure by Program	 2021	2020
General Government	\$ 30,008,099	\$ 27,325,173
Community & Economic Development	25,325,484	28,895,279
Public Works	13,485,320	13,209,752
Police	114,567,607	115,399,543
Fire & EMS	56,365,430	51,197,394
Recreation & Culture	60,297,629	51,963,146
Debt Service	25,120,900	35,465,128
Capital Outlay	 47,232,006	60,243,503
	\$ 372,402,475	\$ 383,698,918

EXPENDITURES BY PROGRAM DEFINITIONS

GENERAL GOVERNMENT • Consists of services that benefit the public and City as a whole

PUBLIC SAFETY: POLICE • Includes the 7 bureaus of the Police department

PUBLIC SAFETY: FIRE & EMS • Includes the Fire and EMS divisions

PUBLIC WORKS • Reflects the costs incurred

for planning and maintaining public infrastructure such as city roads, medians and city facilities

COMMUNITY & ECONOMIC DEVELOPMENT • Consists of costs of providing services which develop and improve the economic condition of the community

RECREATION, CULTURE & SOCIAL • Includes the costs of providing libraries, parks and recreational/cultural facilities and programs

DEBT SERVICE • Includes principal and interest payments on municipal debt.

CAPITAL OUTLAY • Expenditures of the City's Capital Improvement Program projects.



Enterprise Funds • Major Funds

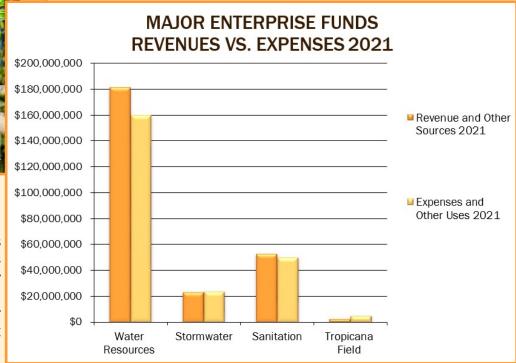
For financial reporting the City operates 14 enterprise funds that are primarily supported by "business" charges for services such as water, stormwater, sanitation, and other charges, and are shown using the economic resources measurement and accrual basis of accounting. Enterprise funds are set apart from other revenue sources and governmental funds as they are designed to highlight the extent to which fees and charges are sufficient to cover the cost of providing goods and services.

The major enterprise funds at the City are the Water Resources, Stormwater, Sanitation and Tropicana Field Funds. The other enterprise funds at the City are the Airport, Port, Marina, Golf Courses, Jamestown Complex, Parking, Pier, Mahaffey Theater, Coliseum and Sunken Gardens.



MAJOR ENTERPRISE FUNDS:

The revenues versus expenses comparison demonstrates if funds have sufficient resources to pay operating costs and debt and interest payments during the year to operate as self-supporting enterprise funds.



Water resources experienced an increase in net position in 2021 (revenues and other sources were approximately \$21.3 million higher than expenses and other uses) due primarily to utility rate increases. The utility rate increases (and thus excess revenues over expenditures) are to be used to invest in water resources utility system upgrades and related future debt service payments. As compared to the prior year, total expenses and other uses experienced an increase of \$4.8 million while revenues and other sources increased by \$11.3 million .

Sanitation results show an increase in net position of \$3.0 million in 2021 due to the rate increases which will be used to invest in planned facility, service and equipment improvements and additional operating expenses .

Stormwater experienced an decrease in net position of \$0.3 million in 2021 primarily due to additional operations costs to support additional preventative maintenance to reduce flooding offset by rate increases. Compared to the prior year, total revenues and other sources increased \$1.8 million, while expenses and other uses experienced an increase of \$1.2 million.

Tropicana Field results showed a \$2.4 million decrease in net position in 2021 compared to a decrease of \$2.9 million in the prior year, primarily due to COVID-19 attendance changes and post-season games played out of the City. Tropicana Field depreciation expense included in expenses and other uses was \$3.1 million in 2021.

Enterprise Funds • Nonmajor Funds

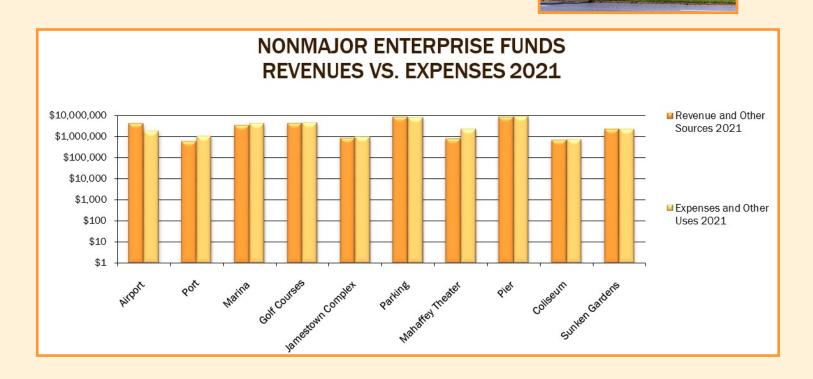
NONMAJOR ENTERPRISE FUNDS:

Many of the nonmajor enterprise funds at the City have experienced rising costs of providing services due to inflation or increased healthcare costs and have not been able to pass on the increase through charges for services. In many instances the City has continued to "subsidize" some of these enterprise funds through transfers and loans, as needed, to continue operations and provide services to residents.

In 2021, the Parking, Marina and Golf funds had sufficient operating revenues and other sources to cover the costs of

providing services. The Pier, Port, Jamestown Complex, Coliseum, and Mahaffey Theater funds all receive transfers or loans from the General Fund to support operations. The Airport, Marina, Pier, Jamestown Complex, Coliseum and Sunken Gardens also received capital assets (construction in progress) from governmental-activities-sponsored funding sources, such as tax increment financing and grants, that is included in the total for revenues and other sources.





Debt Outstanding

As of September 30, 2021, the total gross indebtedness of the City was \$853 million with reserves of \$5 million for a net debt of \$848 million. A comparison of gross debt of \$821 million as of September 30, 2020, shows an increase of \$31.6 million during the year.

Governmental debt had a net decrease of \$15.6 million in gross debt due to (1) \$7.6 million in debt issuance, (2) refunding of the Professional Sports Facility Sales Tax Refunding Revenue Bond, Series 2014 for \$8.5 million, and (3) \$14.7 million in principal payments.

Enterprise debt had a net increase of \$47.3 million in gross debt due to (1) \$132.2 million in debt issuance (new bonds and refunding issuances), (2) refunding of Public Utility Revenue Bonds, Series 2013A and 2013C for \$58 million, (3) early payoff of State Revolving Fund Loans CS120521020, CS12052104P, WW52105L, CS120521030, and WW520600 for \$6.3 million, (4) refunding of TD Bank Non-Ad Valorem Revenue Note, Series 2017A for \$2.5 million and (5) \$18.1 million in principal payments.

On July 15, 2021, the City executed \$71,995,000 in Public Utility Revenue Bonds, Series 2021A and \$57,610,000 in Taxable Public Utility Refunding Revenue Bonds, Series 2021B. The Public Utility Revenue Bonds, Series 2021A proceeds are being used for upgrades to water reclamation facilities, wastewater lift stations, wastewater collection system, water treatment plant and pumping station, water distribution systems, reclaimed water distribution system, computer resources and support facilities, stormwater system, and the acquisition, construction, and erection of improvements to the System. The proceeds are also being used to advance refund the City's outstanding State Revolving Fund Loans CS120521020, CS12052104P, WW52105L, CS120521030, and WW520600. The Taxable Public Utility Refunding Revenue Bonds, Series 2021B proceeds are being used to advance refund the City's outstanding Taxable Public Utility Revenue Bonds, Series 2013A and Taxable Public Utility Revenue Bonds, Series 2013C which mature on or after October 1, 2023, and October 1, 2024, respectively. The difference in cash flows is \$397,911 and \$17,284,186 respectively for the 2021A and 2021B bonds. The economic gain is \$425,485 and \$8,613,981 respectively for the 2021A and 2021B bonds.



Debt Outstanding

Combined Schedule of Outstanding Debt Governmental Debt

Date of Issue	Debt Description	Interest Rate	Maturity Date	Outstanding Debt
	Revenue Bonds			
3/9/2016	Public Service Tax Revenue Bonds, Series 2016A	2.52%	10/1/2031	37,695,000
3/9/2016	Public Service Tax Revenue Bonds, Series 2016B	2.52%	10/1/2031	15,030,000
	Total Revenue Bonds			52,725,000
	Notes Payable			
5/12/2017	TD Bank Non Ad Valorem Revenue Note, Series 2017D	1.84%	12/1/2022	5,145,000
5/12/2017	BOA Leasing & Capital LLC Taxable Non Ad Valorem Revneue Note (QECB), Series 2017E	3.87%	12/1/2032	2,165,000
2/27/20	JPMorgan Non-Ad Valorem Revenue Note, Series 2020	1.70%	12/1/29	23,190,000
1/25/2020	Key Government Finance Non-Ad Valorem Revenue Note, Series 2020A	0.96%	11/1/23	3,000,000
3/25/2021	PNC Taxable Nov-Ad Valorem Refunding Revenue Note, Series 2021A	0.93%	10/1/25	7,665,000
	Total Notes Payable			41,165,000
	Lease			
6/1/2020	Motorola Solutions, Inc. Equipment Lease	0% to 1.70% with OID	12/1/2025	5,146,027
	Equipment Lease	2.15%		
	Total Lease			5,146,027
	Total Governmental Debt			\$ 99,036,027

Debt Outstanding

Combined Schedule of Outstanding Debt - Enterprise Debt

Date of Issue	Debt Description	Interest Rate	Maturity Date	Outstanding Debt
	Revenue Bonds			
1/15/2013	Public Utility Revenue Bonds, Series 2013A	3.00% - 4.00%	10/1/2042	1,570,000
1/15/2013	Public Utility Refunding Revenue Bonds, Series 2013B	2.50% - 4.00%	10/1/2033	870,000
11/13/2013	Public Utility Revenue Bonds, Series 2013C	4.25% - 5.00%	10/1/2043	1,735,000
10/15/2014	Public Utility Revenue Bonds, Series 2014A	3.00% - 5.00%	10/1/2044	30,535,000
10/15/2014	Public Utility Refunding Revenue Bonds, Series 2014B	3.00% - 5.00%	10/1/2035	38,590,000
11/19/2015	Public Utility Revenue Bonds, Series 2015	2.75%-5%	10/1/2045	27,680,000
8/16/2016	Public Utility Refunding Revenue Bonds, Series 2016A	1.75%	10/1/2028	38,965,000
10/18/2016	Public Utility Refunding Revenue Bonds, Series 2016B	2.50% - 5.00%	10/1/2039	51,455,000
10/26/2016	Public Utility Revenue Bonds, Series 2016C	4.00% - 5.00%	10/1/2046	42,670,000
10/4/2018	Public Utility Refunding Revenue Bonds, Series 2018	4.00% - 5.00%	1/1/2048	202,085,000
11/14/19	Public Utility Revenue Bonds, Series 2019A	5.00%	10/1/2049	53,035,000
11/14/19	Public Utility Refunding Revenue Bonds, Series 2019B	3.00% - 5.00%	10/1/2040	42,060,000
8/28/2020	Public Utility Refunding Revenue Bonds, Series 2020	1.60%	10/1/2033	40,150,000
7/15/2021	Public Utility Revenue Bonds, Series 2021A	4.00% - 5.00%	10/1/2050	71,995,000
7/15/2021	Public Utility Refunding Revenue Bonds, Series 2021B	0.10% to 2.70%	10/1/2043	57,610,000
	Total Revenue Bonds			\$ 701,005,000
	Notes Payable			
Various 10/7/2014	State Revolving Fund Loans Hancock Bank Non Ad Valorem Revenue Notes, Series 2014	Various 1.44%	Various 10/12022	48,794,632 575,000
3/8/2017	TD Bank - 2017B Note - Marina Project (Refund 2007)	1.98%	7/1/2022	625,000
3/25/2021	PNC Taxable Non Ad Valorem Refunding Revenue Notes, Series 2021B	1.86%	7/1/2031	2,575,000
	Total Notes Payable		_	52,569,632
	Total Enterprise Debt		_	753,574,632
	Total Indebtedness September 30, 2021		<u>\$</u>	852,610,659

Mayoral Transition and City Vision

The City wishes to thank Mayor Kriseman and his administration for their exemplary leadership the past eight years. Their stewardship was instrumental in making the "Sunshine City" a city of opportunity where the sun shines on all who come to live, work and play.

On January 6, 2022 the City welcomed Mayor Ken Welch and Deputy Mayor Stephanie
Owens who have outlined a City Vision of Principled Progress where St. Petersburg will be a
diverse, vibrant city guided by principled progress and intentional inclusivity, where
innovation, partnerships and ingenuity create opportunity for all.



PRINCIPLES FOR ACCOUNTABLE AND RESPONSIBLE GOVERNMENT

IN-TOUCH

 Our approach will be hands-on, active in the community, and collaborative with constituents

INCLUSIVE

• Everyone will have a seat at the table, every constituent will be heard, and every employee will be valued

INNOVATION

 We will embrace new technologies, new ideas, and creative partnerships to implement effective solutions and improve constituent services

INTENTIONAL EQUITY

 We will incorporate equity into all policies, to ensure that our growth benefits our entire community

INFORMED DECISION MAKING

• We will be guided by best practices, facts, science and our city's history

COMMUNITY IMPACT

 We will ask the question "will it improve the quality of life for the people of St. Petersburg?"

PILLARS OF PROGRESS



Education and Youth Opportunities



Equitable
Development,
Arts and
Business
Opportunities



Neighborhood Health and Safety



Environment, Infrastructure and Resilience



Housing
Opportunities
for All

FINANCE DEPARTMENT

Email: Finance@StPete.org · Telephone: (727) 893-7304



